

DBS Foundation Grant Programme – SME Category Application Form Template

Please note that the purpose of this document is to prepare applicants for the grant application. Applicants shall not use this Form Template for submission. Application to the Grant Programme will only be accepted via the online form.

Before you begin this form, here are some important information and tips to know:

- Be sure to read the eligibility and evaluation criteria.
- Organise your responses offline and save a separate working copy for your own record before loading answers to the form online.
- Set aside uninterrupted time of 30 minutes to complete.
- Only online submission will be taken as final. Submission via other means will not be considered.
- Only one application will be accepted per entity.
- If multiple applications are submitted for the same entity, only the most recent submission will be considered before the closing date.
- For best user experience, please use a laptop or a desktop instead of a mobile phone.

Important materials to have in hand:

- Latest financial statements (2020, 2021)
- Company pitch deck
- Videos

Contact Information

First Name	
Last Name	
Designation e.g. founder, chief operating officer, etc. Email address	
Phone Number Country Code (e.g +65) Mobile Number	
How did you hear about this programme?	Choose an Option DBS emailer DBS relationship manager DBS social media channels DBS website Word of mouth Online search Local business association / network (state name of network) Others (specify below) If 'Local business association / network' is selected Please state which network



Please state how did you hear about this programme

About your company

Registered business name Indicate business name in English as per official registration document Registered business name (Local Language) Optional field to indicate local language business name as per official registration Business registration number Company registration number as per official registration document. Registered address of the company	
Date of incorporation	
Type of legal entity	Choose an Option Limited Liability Company Partnership Private Limited Sole Proprietorship Others If 'Others' is selected Please specify
Place of incorporation Please select country of incorporation according to official business registration documents.	Choose an Option (Single option only) China Hong Kong India Indonesia Singapore Taiwan Others If 'Others' is selected Please specify
Place of operations	Choose an Option (Multiple options allowed) China Hong Kong India Indonesia Singapore Taiwan Others If 'Others' is selected Please specify



Industry	Choose an Option
Is your business subject to any ethics or regulatory approval requirements?	Please specify • Yes • No
Is your business currently using or plan to use any IP or licences from third parties?	YesNo
Company website (if any) Social media handles (FB, IG, LI, WeChat)	
Additional information (if any)	 Certified B Corporation Current DBS SME Banking client

About your business

What is your business about? • Include details on business model, product/service offering, customer segments, unique proposition, target market size, impact focus and outcomes, etc.	
How is your product/service differentiated from others? • Who are your competitors?	
Who are the core team members of the company? Describe the industry and business experience, skill sets,	



and network of the management team and any advisors. What is the leadership's motivation in embarking on sustainability transformation?	
Insert LinkedIn profile URLs	

Proposal for the use of grant

State the grant amount you are		
applying for		
Grant amount must be in		
Singapore dollars and must not		
exceed SGD 100,000		
What are the sustainability	Choose Options (multiple answers allowed)	
areas you want to focus on		
using the grant?	1) Reduce energy consumption	
	a) Implement clean energy solutions in business facilities	
	b) Install green equipment that is energy efficient	
	c) Track and reduce energy using technology applications	
	d) Others (branch out to open text field)	
	2) Reduce waste	
	a) Reduce, reuse, recycle agricultural waste	
	b) Reduce, reuse, recycle electronic waste	
	c) Reduce, reuse, recycle food waste	
	d) Reduce, reuse, recycle municipal waste	
	e) Reduce, reuse, recycle plastic waste	
	f) Others (branch out to open text field)	
	3) Sustainable supply chain	
	a) Source sustainable raw materials and products	
	b) Improve traceability and transparency of supply chain	
	c) Research and develop new sustainable materials for products	
	or packaging	
	d) Improve transportation and logistics management	
	e) Improve supply chain processes to be compliant to fair trade	
	standards	
	f) Engage ESG inspection, verification, testing and certification	
	services	
	g) Others (branch out to open text field)	
Elaborate from above, how will	 What is the solution that you are implementing? 	
the grant be used to kickstart	 How will your proposed solution help the business to be more 	
your transformation to be more	sustainable?	
sustainable?	 What are the key business and impact milestones for 	
	implementing this solution over the 2 years?	
	 Provide a breakdown of the use of grant and how it will be 	
	allocated to achieve your sustainability objective(s).	
	How will the impact be scaled/sustained after 2 years?	
What are the impact outcomes	Amount of greenhouse gas emissions reduced (in metric ton)	
that you target to achieve in 2	Amount of energy savings (in kWh)	
years using the grant? Input	Amount of waste reduced, reused and recycled (in metric ton)	
where applicable.	Number of persons participated and/or contributed directly to	
	waste reducing, reusing and recycling initiatives	
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What are the people and partnerships you want to achieve in 2 years?	 Number of current full-time employees hired Number of current part-time / temporary employees hired Number of new full-time employment opportunities that would be created if the grant was awarded Number of new part-time / temporary employment opportunities that would be created if the grant was awarded Number of current partners / collaborators Number of new partners / collaborators that would be established if the grant was awarded
Submit your pitch deck Upload PDF (<4MB) You can submit your Company's pitch deck here. Only PDF format smaller than 4 MB in size in accepted.	 Information for preparing a good pitch deck (1) About the business and proposition What is your business model, what is your product/service offering, who are your customers, what is your unique proposition, who is your target market, what is the market size? (2) Social and/or environmental impact area What is the social/environment problem you are trying to solve, and how will your solution solve the problem? (3) Competitive landscape How is your product/service differentiated from others, who are your competitors? (4) Strategy & scale up plans What are your plans to scale up over 2 years, what is your past and projected financials, what are your target business and impact outcomes? What is the basis of your outlook? (5) Track record & achievements Have you raised any funds, are there awards won? (6) About the team and structure Who forms your management and core team, do you have any advisors or investors, what are their experience and track record? What is the organisation structure? (7) Use of grant How do you plan to use the grant to transition your business into an impactful and sustainable one? What are the key outcomes and milestones you want to achieve over the next 2 years?
Introduction Videos Videos will help us to better understand what you are doing. You are highly encouraged to submit video links about your business, products or give a one- minute introduction about yourself and why you are applying for the grant	Video URL 1 Video URL 2 Video URL 3

Financials

grants, equity investments, bank	 Yes No If 'Yes' is selected Please provide details on: Source of funds, Amount (SGD), Date that funds were received
Annual Financial Statement 1	Indicate • Financial Year



	 Currency Revenue Net profit (+) / loss (-) Upload Annual Financial Statements 1 (<4MB)
Annual Financial Statement 2	Indicate Financial Year Currency Revenue Net profit (+) / loss (-) Upload Annual Financial Statements 2 (<4MB)

Declaration

I/We

- declare that all the facts stated in this form and the accompanying information is true and correct to the best of our knowledge and that we have not withheld/distorted any material facts.
- declare that I/we do not have any political or religious agenda and/or affiliations.
- represent, warrant and undertake that our submission of the proposal set out herein is compliant to
 applicable laws and will not result in a breach of any agreement(s) with any third party and/or infringe
 any third party's right(s).
- understand that if we obtain funding by false/misleading statements/partial disclosure not in line with the funding intent, DBS Foundation reserves the right to immediately withdraw the grant and recover from our organisation any amount of the funding the full amount of funds that DBS Foundation may have disbursed to us.
- am/are willing to provide any additional supporting documentation and/or evidence that may be required to verify the information provided aboveherein.
- understand that this is an application to be assessed for possible funding by DBS Foundation and I/We consent to the use and processing of information provided herein for said purpose, including but not limited to sharing of such information within DBS Foundation and/or DBS Bank Ltd. Some of the information provided in the document could be sensitive and shall remain confidential unless I/we agree to its release.
- agree that DBS Foundation retains full discretion in deciding which organisation or project it wishes to award grant toward and its reasons for doing so.

By submitting this form and subsequent related articles, pictures and/or videos to DBS Foundation, I/we hereby give consent to DBS Foundation for the purpose of collection, use and disclosure of the Applicant's personal data for the Grant application.

☐ I/We have read and understood the terms and conditions of the application.

Additional Declaration for entities incorporated in India ONLY.

Foreign Contribution Regulation Act (FCRA)



Is the entity applying for this grant FCRA registered or in the process of registering for FCRA?	☐Yes. Please provide proof of FCRA registration as a supporting document.☐ No. Please answer the following questions.
Is the profitability of entity applying for this grant	□ Yes
dependent solely on the sales revenue and not on account of the income receivable by way of grants and/or awards?	□ No
Does the entity applying for this grant have a	□ Yes
definite cultural, economic, educational, religious or social ("CEERS") programme?	□ No
Will this grant be used towards funding any other	□ Yes
persons and/or entities which require FCRA registration or approval?	□ No

END OF APPLICATION FORM